



**Pricing Proposal for
Hamilton County Public Schools**

Prepared for:

Christopher Combass

chris.combass@hamiltonfl.com

Prepared by:

Vanessa Carroll

vanessa@otus.com



| Description | Annual Fee |
|--|---|
| <p data-bbox="237 401 613 428">Otus w/Premium Service (3-Year)</p> <p data-bbox="237 441 415 464">Premium Service</p> <p data-bbox="237 506 396 529">Getting Started</p> <ul data-bbox="272 541 841 730" style="list-style-type: none">• Dedicated project manager• Rostering Otus with district systems• Configure permissions and security settings• Conduct initial training sessions (virtual)• Product Feedback Interview(s) with our UX Researcher• Request 2-3 Specific PD Live Sessions (virtual) <p data-bbox="237 768 428 791">Technical Support</p> <ul data-bbox="272 804 829 858" style="list-style-type: none">• In-App Chat Support for Teachers, Administrators, and Families <p data-bbox="237 900 545 924">For Standards-Based Grading</p> <ul data-bbox="272 936 781 1188" style="list-style-type: none">• Setup grading scales• Setup learning standards (CCSS, NGSS, etc.)• Setup & manage custom learning standards• Manage custom learning standards• Convert up to 25 existing assessments into Otus-enabled assessments• Report Card Processing Consultation• Parent Orientation and Training (virtual) <p data-bbox="237 1230 516 1253">For Common Assessments</p> <ul data-bbox="272 1266 781 1352" style="list-style-type: none">• Setup grading scales• Convert up to 25 existing assessments into Otus-enabled assessments <p data-bbox="237 1394 464 1417">For Data Management</p> <ul data-bbox="272 1430 818 1583" style="list-style-type: none">• Verify 3rd Party data• Initial upload of 3rd Party data• Optimization of 3rd Party data• Ongoing Uploading of 3rd Party Data• Ongoing optimization of 3rd Party Data visualizations <p data-bbox="237 1625 574 1648">For Monitoring Student Progress</p> <ul data-bbox="272 1661 711 1747" style="list-style-type: none">• Creating new plans• Convert 5 existing plans into Otus Plans• Create custom scales for use within Plans | <p data-bbox="1273 401 1401 428">\$34,999.00</p> |

Total \$34,999.00



This proposal has been accepted by:

Name

Lee McArthur-Jones

Title

Superintendent

Please enter PO Number in box below and upload a copy of the PO. We prefer a copy of the PO at the time of signing this document. If you do not have a copy of the PO, please email it to vanessa@otus.com once available.

PO Number:

Date of Acceptance: *04-18-23*

Upload Copy of PO:

This proposal is valid for 60 days from Mar 24, 2023.

Terms

To view our Terms of Service, [click here](#).

To view our Privacy Policy, [click here](#).

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type.
See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

OTUS LLC

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC

☐ C Corporation

☐ S Corporation

☐ Partnership

☐ Trust/estate

☒ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► P

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ►

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

900 N MICHIGAN AVE, SUITE 940, C/O 900FMS

6 City, state, and ZIP code

CHICAGO, IL 60611

Requester's name and address (optional)

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

____ - ____ - ____

OR

Employer identification number

4 6 - 2 5 1 1 4 4 1

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign
Here

Signature of
U.S. person ►

Date ►

1/3/2023

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)
Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.



Addendum to Terms of Service

Hamilton County Schools, Florida

Section 4: Family Educational Rights and Privacy Act of 1974 (FERPA)

Omit ("c) the consent of a parent or guardian of the Student (or, if eligible, the consent of the Student) has been obtained by the Student's Educator for the disclosure of information about the Student contained in the Student's education records in accordance with FERPA and any other applicable laws or regulations and our Privacy Policy."

Section 21: Applicable Law; Arbitration

Replace (b) with "The laws of the State of Florida shall govern the validity of this Agreement, its interpretation and performance, and any other claims related to it. In the event of any litigation arising under or construing this Agreement, the venue shall lie only in the appropriate court of subject matter jurisdiction, in and for Hamilton County, Florida."

Section 25: Termination

Include "All or part of this Agreement may be terminated by the SCHOOL BOARD or Otus, for its convenience, upon no less than thirty (30) days' written notice to the other party of such intent to terminate."