

RFP 19-002
SCHOOL BOARD ATTORNEY SERVICES
FINAL TABULATIONS

PROPOSER: _Douglas & Carter_			Rank:	1
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	19.6	9.8
2	Preferred Qualifications	10%	17.6	8.8
3	Minimum Performance Criteria	20%	18.6	18.6
4	Value-Added Capabilities	15%	18.8	14.1
5	Fee Structure	20%	17.2	17.2
5	Presentation Evaluation	25%	19.6	24.5
TOTAL - Evaluation		100%		93.0

PROPOSER: _Norris & Norris P.A._			Rank:	3
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	16.4	8.2
2	Preferred Qualifications	10%	17.2	8.6
3	Minimum Performance Criteria	20%	16.4	16.4
4	Value-Added Capabilities	15%	13.8	10.4
5	Fee Structure	20%	15.8	15.8
5	Presentation Evaluation	25%	15.8	19.8
TOTAL - Evaluation		100%		79.1

PROPOSER: _Koberlein Law Offices_			Rank:	2
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	18.8	9.4
2	Preferred Qualifications	10%	17.0	8.5
3	Minimum Performance Criteria	20%	17.0	17.0
4	Value-Added Capabilities	15%	17.4	13.1
5	Fee Structure	20%	17.6	17.6
5	Presentation Evaluation	25%	16.4	20.5
TOTAL - Evaluation		100%		86.1

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FINAL TABULATIONS

PROPOSER: _Robinson Kennon & Kendron, P.A._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	16.4	8.2
2	Preferred Qualifications	10%	10.4	5.2
3	Minimum Performance Criteria	20%	13.6	13.6
4	Value-Added Capabilities	15%	13.8	10.4
5	Fee Structure	20%	8.6	8.6
5	Presentation Evaluation	25%		
	TOTAL - Evaluation	100%		46.0

PROPOSER: _James Estes Willingham, Jr._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	19.0	9.5
2	Preferred Qualifications	10%	18.4	9.2
3	Minimum Performance Criteria	20%	16.6	16.6
4	Value-Added Capabilities	15%	12.1	9.0
5	Fee Structure	20%	6.6	6.6
5	Presentation Evaluation	25%		
	TOTAL - Evaluation	100%		50.9

RFP 19-002
SCHOOL BOARD ATTORNEY SERVICES
BOARD MEMBER: Bullard

INSTRUCTIONS: EVALUATE EACH CRITERIA BELOW WITH A NUMBER 1-20. THE DIRECTOR OF BUSINESS SERVICES WILL
CALCULATE THE FINAL WEIGHTED RATINGS AND RANKINGS FROM THESE EVALUATION SHEETS AFTER ALL
PRESENTATIONS ARE COMPLETE.

PROPOSER: _Douglas & Carter_				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	20.0	10.0
3	Minimum Performance Criteria	20%	20.0	20.0
4	Value-Added Capabilities	15%	20.0	15.0
5	Fee Structure	20%	20.0	20.0
5	Presentation Evaluation	25%	20.0	25.0
TOTAL - Evaluation		100%		100.0

PROPOSER: _Norris & Norris P.A._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	10.0	5.0
2	Preferred Qualifications	10%	14.0	7.0
3	Minimum Performance Criteria	20%	10.0	10.0
4	Value-Added Capabilities	15%	10.0	7.5
5	Fee Structure	20%	10.0	10.0
5	Presentation Evaluation	25%	16.0	20.0
TOTAL - Evaluation		100%		59.5

PROPOSER: _Koberlein Law Offices_				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	16.0	8.0
2	Preferred Qualifications	10%	17.0	8.5
3	Minimum Performance Criteria	20%	17.0	17.0
4	Value-Added Capabilities	15%	16.0	12.0
5	Fee Structure	20%	14.0	14.0
5	Presentation Evaluation	25%	18.0	22.5
TOTAL - Evaluation		100%		82.0

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SCHOOL BOARD ATTORNEY SERVICES
BOARD MEMBER: Bullard

PROPOSER: _Robinson Kennon & Kendron, P.A._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	17.0	8.5
2	Preferred Qualifications	10%	16.0	8.0
3	Minimum Performance Criteria	20%	18.0	18.0
4	Value-Added Capabilities	15%	18.0	13.5
5	Fee Structure	20%	17.0	17.0
5	Presentation Evaluation	25%		
	TOTAL - Evaluation	100%		65.0

PROPOSER: _James Estes Willingham, Jr._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	17.0	8.5
3	Minimum Performance Criteria	20%	18.0	18.0
4	Value-Added Capabilities	15%	10.0	7.5
5	Fee Structure	20%	10.0	10.0
5	Presentation Evaluation	25%		
	TOTAL - Evaluation	100%		54.0

RFP 19-002
SCHOOL BOARD ATTORNEY SERVICES
BOARD MEMBER: Godwin

INSTRUCTIONS: EVALUATE EACH CRITERIA BELOW WITH A NUMBER 1-20. THE DIRECTOR OF BUSINESS SERVICES WILL
CALCULATE THE FINAL WEIGHTED RATINGS AND RANKINGS FROM THESE EVALUATION SHEETS AFTER ALL
PRESENTATIONS ARE COMPLETE.

PROPOSER: <u>_Douglas & Carter_</u>				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	20.0	10.0
3	Minimum Performance Criteria	20%	20.0	20.0
4	Value-Added Capabilities	15%	20.0	15.0
5	Fee Structure	20%	15.0	15.0
5	Presentation Evaluation	25%	20.0	25.0
TOTAL - Evaluation		100%		95.0

PROPOSER: <u>_Norris & Norris P.A._</u>				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	15.0	7.5
2	Preferred Qualifications	10%	15.0	7.5
3	Minimum Performance Criteria	20%	15.0	15.0
4	Value-Added Capabilities	15%	10.0	7.5
5	Fee Structure	20%	15.0	15.0
5	Presentation Evaluation	25%	10.0	12.5
TOTAL - Evaluation		100%		65.0

PROPOSER: <u>_Koberlein Law Offices_</u>				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	20.0	10.0
3	Minimum Performance Criteria	20%	20.0	20.0
4	Value-Added Capabilities	15%	15.0	11.3
5	Fee Structure	20%	18.0	18.0
5	Presentation Evaluation	25%	15.0	18.8
TOTAL - Evaluation		100%		88.0

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SCHOOL BOARD ATTORNEY SERVICES
BOARD MEMBER: Godwin

PROPOSER: _Robinson Kennon & Kendron, P.A._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	10.0	5.0
2	Preferred Qualifications	10%	10.0	5.0
3	Minimum Performance Criteria	20%	10.0	10.0
4	Value-Added Capabilities	15%	10.0	7.5
5	Fee Structure	20%	-	-
5	Presentation Evaluation	25%		
	TOTAL - Evaluation	100%		27.5

PROPOSER: _James Estes Willingham, Jr._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	18.0	9.0
2	Preferred Qualifications	10%	18.0	9.0
3	Minimum Performance Criteria	20%	18.0	18.0
4	Value-Added Capabilities	15%	10.0	7.5
5	Fee Structure	20%	-	-
5	Presentation Evaluation	25%		
	TOTAL - Evaluation	100%		43.5

RFP 19-002
SCHOOL BOARD ATTORNEY SERVICES
BOARD MEMBER: Speights

INSTRUCTIONS: EVALUATE EACH CRITERIA BELOW WITH A NUMBER 1-20. THE DIRECTOR OF BUSINESS SERVICES WILL
 CALCULATE THE FINAL WEIGHTED RATINGS AND RANKINGS FROM THESE EVALUATION SHEETS AFTER ALL
 PRESENTATIONS ARE COMPLETE.

PROPOSER: <u>_Douglas & Carter_</u>				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	18.0	9.0
2	Preferred Qualifications	10%	18.0	9.0
3	Minimum Performance Criteria	20%	18.0	18.0
4	Value-Added Capabilities	15%	18.0	13.5
5	Fee Structure	20%	18.0	18.0
5	Presentation Evaluation	25%	20.0	25.0
TOTAL - Evaluation		100%		92.5

PROPOSER: <u>_Norris & Norris P.A._</u>				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	17.0	8.5
2	Preferred Qualifications	10%	17.0	8.5
3	Minimum Performance Criteria	20%	17.0	17.0
4	Value-Added Capabilities	15%	17.0	12.8
5	Fee Structure	20%	17.0	17.0
5	Presentation Evaluation	25%	18.0	22.5
TOTAL - Evaluation		100%		86.3

PROPOSER: <u>_Koberlein Law Offices_</u>				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	18.0	9.0
2	Preferred Qualifications	10%	18.0	9.0
3	Minimum Performance Criteria	20%	18.0	18.0
4	Value-Added Capabilities	15%	18.0	13.5
5	Fee Structure	20%	18.0	18.0
5	Presentation Evaluation	25%	18.0	22.5
TOTAL - Evaluation		100%		90.0

RFP 19-002
SCHOOL BOARD ATTORNEY SERVICES
BOARD MEMBER: Speights

PROPOSER: _Robinson Kennon & Kendron, P.A._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	15.0	7.5
2	Preferred Qualifications	10%	15.0	7.5
3	Minimum Performance Criteria	20%	15.0	15.0
4	Value-Added Capabilities	15%	15.0	11.3
5	Fee Structure	20%	15.0	15.0
5	Presentation Evaluation	25%		
	TOTAL - Evaluation	100%		56.3

PROPOSER: _James Estes Willingham, Jr._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	17.0	8.5
2	Preferred Qualifications	10%	17.0	8.5
3	Minimum Performance Criteria	20%	17.0	17.0
4	Value-Added Capabilities	15%	17.0	12.8
5	Fee Structure	20%	17.0	17.0
5	Presentation Evaluation	25%		
	TOTAL - Evaluation	100%		63.8

RFP 19-002
SCHOOL BOARD ATTORNEY SERVICES
BOARD MEMBER: McCall

INSTRUCTIONS: EVALUATE EACH CRITERIA BELOW WITH A NUMBER 1-20. THE DIRECTOR OF BUSINESS SERVICES WILL
CALCULATE THE FINAL WEIGHTED RATINGS AND RANKINGS FROM THESE EVALUATION SHEETS AFTER ALL
PRESENTATIONS ARE COMPLETE.

PROPOSER: _Douglas & Carter_				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	10.0	5.0
3	Minimum Performance Criteria	20%	15.0	15.0
4	Value-Added Capabilities	15%	16.0	12.0
5	Fee Structure	20%	15.0	15.0
5	Presentation Evaluation	25%	18.0	22.5
TOTAL - Evaluation		100%		79.5

PROPOSER: _Norris & Norris P.A._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	20.0	10.0
3	Minimum Performance Criteria	20%	20.0	20.0
4	Value-Added Capabilities	15%	17.0	12.8
5	Fee Structure	20%	18.0	18.0
5	Presentation Evaluation	25%	17.0	21.3
TOTAL - Evaluation		100%		92.0

PROPOSER: _Koberlein Law Offices_				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	20.0	10.0
3	Minimum Performance Criteria	20%	20.0	20.0
4	Value-Added Capabilities	15%	18.0	13.5
5	Fee Structure	20%	20.0	20.0
5	Presentation Evaluation	25%	15.0	18.8
TOTAL - Evaluation		100%		92.3

RFP 19-002
SCHOOL BOARD ATTORNEY SERVICES
BOARD MEMBER: McCall

PROPOSER: _Robinson Kennon & Kendron, P.A._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	10.0	5.0
3	Minimum Performance Criteria	20%	15.0	15.0
4	Value-Added Capabilities	15%	16.0	12.0
5	Fee Structure	20%	10.0	10.0
5	Presentation Evaluation	25%		
	TOTAL - Evaluation	100%		52.0

PROPOSER: _James Estes Willingham, Jr._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	20.0	10.0
3	Minimum Performance Criteria	20%	20.0	20.0
4	Value-Added Capabilities	15%	13.3	10.0
5	Fee Structure	20%	5.0	5.0
5	Presentation Evaluation	25%		
	TOTAL - Evaluation	100%		55.0

RFP 19-002
SCHOOL BOARD ATTORNEY SERVICES
BOARD MEMBER: Wiggins

INSTRUCTIONS: EVALUATE EACH CRITERIA BELOW WITH A NUMBER 1-20. THE DIRECTOR OF BUSINESS SERVICES WILL
 CALCULATE THE FINAL WEIGHTED RATINGS AND RANKINGS FROM THESE EVALUATION SHEETS AFTER ALL
 PRESENTATIONS ARE COMPLETE.

PROPOSER: _Douglas & Carter_				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	20.0	10.0
3	Minimum Performance Criteria	20%	20.0	20.0
4	Value-Added Capabilities	15%	20.0	15.0
5	Fee Structure	20%	18.0	18.0
5	Presentation Evaluation	25%	20.0	25.0
TOTAL - Evaluation		100%		98.0

PROPOSER: _Norris & Norris P.A._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	20.0	10.0
3	Minimum Performance Criteria	20%	20.0	20.0
4	Value-Added Capabilities	15%	15.0	11.3
5	Fee Structure	20%	19.0	19.0
5	Presentation Evaluation	25%	18.0	22.5
TOTAL - Evaluation		100%		92.8

PROPOSER: _Koberlein Law Offices_				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	10.0	5.0
3	Minimum Performance Criteria	20%	10.0	10.0
4	Value-Added Capabilities	15%	20.0	15.0
5	Fee Structure	20%	18.0	18.0
5	Presentation Evaluation	25%	16.0	20.0
TOTAL - Evaluation		100%		78.0

RFP 19-002
SCHOOL BOARD ATTORNEY SERVICES
BOARD MEMBER: Wiggins

PROPOSER: _Robinson Kennon & Kendron, P.A._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	1.0	0.5
3	Minimum Performance Criteria	20%	10.0	10.0
4	Value-Added Capabilities	15%	10.0	7.5
5	Fee Structure	20%	1.0	1.0
5	Presentation Evaluation	25%		
	TOTAL - Evaluation	100%		29.0

PROPOSER: _James Estes Willingham, Jr._				
CRITERIA NO.	CRITERIA DESCRIPTION	WEIGHT	RATING 1 - 20	WEIGHTED RATING
1	Minimum Qualifications	10%	20.0	10.0
2	Preferred Qualifications	10%	20.0	10.0
3	Minimum Performance Criteria	20%	10.0	10.0
4	Value-Added Capabilities	15%	10.0	7.5
5	Fee Structure	20%	1.0	1.0
5	Presentation Evaluation	25%		
	TOTAL - Evaluation	100%		38.5